

# SANTIAGO M. PINTO

## OFFICE ADDRESS

---

WEST VIRGINIA UNIVERSITY  
COLLEGE OF BUSINESS AND ECONOMICS  
DEPARTMENT OF ECONOMICS  
412 BUSINESS AND ECONOMICS BLDG.  
PO BOX 6025 MORGANTOWN, WV 26506-6025

PHONE (304) 293-7871  
FAX (304) 293-5652  
[smpinto@mail.wvu.edu](mailto:smpinto@mail.wvu.edu)  
<http://community.wvu.edu/~smp011/>

## LANGUAGES

---

Spanish (native), English (fluent).

## EDUCATION

---

- University of Illinois at Urbana - Champaign, IL:  
Ph.D., July 2001.  
M. S. in Economics, May 1998.
- Instituto Torcuato Di Tella, Buenos Aires, Argentina.
- Master in Economics, Graduate Program in Public Policies, July 1994.
- University of La Plata, School of Economic Sciences, Argentina.
- Licentiate in Economics, April 1993.

## ACADEMIC POSITIONS

---

- Assistant Professor, Department of Economics, West Virginia University. August 2002 – Present.
- Faculty Research Associate of the Regional Research Institute at WVU. August 2002 - Present.
- Visiting Professor, Syracuse University. Fall 2001 - Spring 2002.
- Instructor, Universidad de La Plata, La Plata, Argentina. 1994 – 2000.
- Instructor, Universidad Torcuato Di Tella, Buenos Aires, Argentina. 1994 – 1997.
- Instructor, Instituto Torcuato Di Tella, Buenos, Argentina. 1994 – 1997.

## RESEARCH INTERESTS

---

Urban and Regional Economics, Public Economics, Microeconomic Theory, Econometrics with applications to Public Economics.

## PUBLISHED ARTICLES

---

- “The Politics of Investment: Partisanship and the Sectoral Allocation of Foreign Direct Investment” (with Pablo M. Pinto). Forthcoming: Economics and Politics.
- “Tax Competition in the Presence of Inter-jurisdictional Externalities: The Case of Crime Prevention.” *Journal of Regional Science*, 47 (5) (2007), 897 – 913.
- “Corporate Profit Tax, Capital Mobility, and Formula Apportionment.” *Journal of Urban Economics*, 62 (1) (2007), 76 – 102.
- “Choosing a Place to Live and a Workplace” (with H. M. Ennis, and A. Porto). *Económica*, La Plata, Año LII, Nro. 1-2, 2006.
- “Equality of Opportunity and Optimal In-Kind and In-Cash Policies” (with

- Leonardo Gasparini). *Journal of Public Economics*, 90 (3) (2006), 143 – 169.
- “Argentina’s Privatization: Effects on Income Distribution” (with H. M. Ennis). In Reality Check: The Distributional Impact of Privatization in Developing Countries. John Nellis and Nancy Birdsall, eds. Center for Global Development. The Brookings Institution, 2005.
  - “Assistance to Poor Households When Income is not Observed: Targeted In-kind and In-cash Transfers.” *Journal of Urban Economics*, 53 (3) (2004) 536-553.
  - “Residential Choice, Mobility, and the Labor Market.” *Journal of Urban Economics*, 51 (3) (2002) 469-496.

#### UNPUBLISHED ARTICLES

---

- “Crime in a Multi-Jurisdictional Model with Private and Public Prevention” (with Kangoh Lee).
- “Immigration, Outsourcing, and Tax Policy: Evidence from OECD Countries” (with Sudeshna Pal).
- “The Politics of Investment: Partisan Governments, Wages and Employment” (with Pablo M. Pinto).
- “Tenure Choice, Location, and the Tax Treatment of Housing” (with Justin Ross).
- “Are Preferential Trading Agreements Building Blocs to Multilateral Trade? An Aggregate Evaluation” (with Abhra Roy).
- “Spatial Competition between Banks: A Theoretical Model” (with Jorge B. Guillen).
- “Inter-jurisdictional Crime and Tax Competition.” Working Paper, West Virginia University, 2007.
- “Political Control, Corruption and Discretion” (with Yousam Choi).
- “Who Benefits from the Public Provision of Education?”
- “Assistance to Poor Households When Income Is Not Observed.”
- “Relative Efficiency Measures in the Local Public Sector: An Application to the Education Sector in Argentina.” 1999.
- “Contrataciones del Estado en la Provincia de Buenos Aires” (with Walter Cont, Marcelo Garriga, Santiago Urbiztondo and José Wynne). 1995.
- “Especificación de Preferencias Sociales Implícitas: Sistema de Impuestos Indirectos en Argentina, 1986-1987.” DTE 198 (DTP 58 Documento de Posgrado), Instituto Torcuato Di Tella. November 1995.

#### WORK IN PROGRESS

---

- “Corporate Profit Tax, Formula Apportionment and Multinational Firms” (with Nabamita Dutta).
- “Immigration, Outsourcing, and Tax Policy” (with Sudeshna Pal).
- “Inter-City Competition and the Urban Transport System.”
- “Partisanship, Sectoral Allocation of Foreign Direct Investment, and Imperfect Capital Mobility (with Pablo M. Pinto).
- “Regulating Foreign Investment: A Study of the Properties of Bilateral and Multilateral Investment Regimes (with Pablo M. Pinto and Nicolas Stier-Moses).
- “The Politics of Investment: Estimating Implicit Government Preferences”

(with Pablo M. Pinto).

## GRANTS AWARDED

---

- Grant from the Korean Institute for Industrial Economics and Trade, Ministry of Commerce and Resources, South Korea. Grant title: "A Microsimulation Approach to Evaluate Regional Economic Policies." Principal Investigators: Hyungna Oh, Santiago M. Pinto. Amount awarded: \$50,000. The grant finances two Research Assistants.
- Grant from the Center for International Business Education and Research (CIBER) for the research proposal: "The Politics of Investment: Partisanship and the Activity of Multinational Corporations" (with Pablo M. Pinto). April 2005.
- Summer Research Grant Award, College Research and Library Committee, WVU. 2004.
- Regional Research Institute (RRI) Seed Grant, WVU. On the basis of three external referees, the proposal was selected for funding. Accordingly, the RRI funds a graduate student research assistant during autumn and spring semester, and additionally provides funds for conference travel funds. Fall 2003 - Spring 2004
- Faculty Development Grant. West Virginia University Foundation. 2003.
- Grant from the Inter-American Development Bank (IADB). Project title: "The Effect of Privatization and Deregulation on Income Distribution and Poverty in Latin America." Spring 2001 – Fall 2002.
- Tinker Award, University of Illinois at Urbana-Champaign. 1999 Summer Field Research Grants.

## CONFERENCES

---

- 47<sup>th</sup> Annual Southern Regional Science Association Meeting, March 26-29, 2008. Presenter and discussant.
- 52<sup>nd</sup> Annual North American Meetings of the Regional Science Association International. Savannah, GA. November 7-11, 2008. Presenter and discussant.
- 46<sup>th</sup> Annual Southern Regional Science Association Meeting, March 29-31, 2007. Presenter and discussant.
- 2005 American Political Science Association (APSA) Meeting. Washington D.C., September, 2005.
- 51<sup>st</sup> Annual North American Meetings of the Regional Science Association International. Seattle, WA. November 11-13, 2005. Presenter and discussant.
- 43<sup>rd</sup> Annual Southern Regional Science Association Meeting, March 11-13, 2004.
- 50<sup>th</sup> Annual North American Meetings of the Regional Science Association International. Philadelphia, PA. November 20-22, 2003. Presenter and discussant.
- IV Meetings of the LACEA / IADB / WB Research Network on Inequality and Poverty, National Chapter, Argentina, July 26-27, 2003. Presenter.
- Conference on the Distributional Consequences of Privatization, Center for Global Development, February 24-25, 2003. Washington, DC. Presenter and discussant.

- IV Meetings of the LACEA/IADB/ WB Research Network on Inequality and Poverty, October 17, 2001. Montevideo, Uruguay. Presenter and discussant.
- Illinois Economic Association, 30<sup>th</sup> Annual Meeting. October 20-21, 2000. Presenter.
- 28<sup>as</sup> Jornadas de Finanzas Públicas, Córdoba, 1995. Presenter and discussant.

## TEACHING EXPERIENCE

---

### WEST VIRGINIA UNIVERSITY

- Undergraduate Courses:
  - ECON 201, Principles of Microeconomics. Fall 2003, Spring 2003, Spring 2004.
  - ECON 202, Principles of Macroeconomics. Fall 2002.
- Graduate Courses:
  - ECON 711, Advanced Microeconomic Theory II. Spring 2003, Spring 2004, Spring 2005, Spring 2006.
  - Professor ECON 721, Mathematical Economics. Graduate level. Fall 2003, Fall 2004, Fall 2005, Fall 2006, Fall 2007.
  - ECON 761, Advanced Regional Economics. Graduate level. Fall 2005.
  - ECON 762, Advanced Urban Economics. Graduate level. Fall 2004, Fall 2005, Fall 2006, Fall 2007.
  - ECON 723, Dynamic Methods of Economics. Graduate level. Spring 2004, Spring 2005, Spring 2006.
  - Topics in Public Finance. Workshop. Summer 2007.

### SYRACUSE UNIVERSITY

- Undergraduate Courses:
  - ECN 101, Principles of Microeconomics, ECN 435, State and Local Public Finance. Fall 2001.
  - ECN 301, Intermediate Microeconomics, ECN 431, Public Economics. Spring 2002.

### UNIVERSITY OF ILLINOIS AT URBANA - CHAMPAIGN

- Undergraduate Courses:
  - Teaching Assistant ECON 103, Macroeconomics. Fall 1998.
  - Teaching Assistant ECON 172, Introduction to Statistics. Fall 1999.
- Graduate Courses:
  - Teaching Asistant ECON 402, Microeconomics II (graduate level course). Spring 1998, Spring 1999, Spring 2000.

### UNIVERSITY OF LA PLATA, La Plata, Buenos Aires, Argentina. March 1994 – August 2000.

- Undergraduate Courses:
  - Teaching Assistant in Public Finance II, Argentina.
  - Teaching Assistant in Econometrics II, Dynamic Econometrics.
  - Teaching Assistant in Econometrics I.
- Graduate Courses:
  - Professor in Advanced Microeconomic Theory, Master in Economics. Summer 1999, Summer 2000.
  - Teaching Assistant in the Master of Provincial and Municipal Finance,

Statistics.

Teaching Assistant in the Master of Provincial and Municipal Finance,  
Fiscal Federalism.

INSTITUTO TORCUATO DI TELLA, Buenos Aires, Argentina. March 1994 –  
August 1997.

▪ Graduate Courses:

Teaching Assistant in the Graduate Program in Public Policies,  
Macroeconomics.

Teaching Assistant in the Graduate Program in Public Policies,  
Macroeconomics II.

Teaching Assistant in the Graduate Program in Public Policies, Labor  
Market.

UNIVERSITY TORCUATO DI TELLA, Buenos Aires, Argentina. March 1994 –  
August 1997.

▪ Undergraduate Courses:

Teaching Assistant in Economics I, Microeconomics.

Teaching Assistant in Economics II, Macroeconomics.

#### GRADUATE STUDENT COMMITTEES CHAIRED

---

- Pal, Sudeshna. "Three Essays on Evidences and Effects of International Integration of Factor Markets". PhD dissertation, College of Business and Economics, WVU. In progress.
- Ross, Justin. "Essays on Taxation and Space". PhD dissertation, College of Business and Economics, WVU. In progress.
- Dutta, Nabamita. PhD dissertation, College of Business and Economics, WVU. In progress.
- Roy, Sanjukta. PhD dissertation, College of Business and Economics, WVU. In progress.
- Guillen, Jorge B. "Three Essays on Banks' Relative Efficiency". PhD dissertation, College of Business and Economics, WVU. August 2006.
- An, Gi-Don. "Three Essays on the Impact of Land-Use Regulation and Land Development Land-Use Regulation, Political Economy of Land Development". July 2005.
- Melkumian, Arsen. "Three Essays on Immigration and Outsourcing". December 2005.
- Yousam Choi. "Three Essays on Public Economics and Public Finance". December 2004.

#### REFEREEING EXPERIENCE

---

Journal of Urban Economics, Journal of Public Economic Theory, Regional Science and Urban Economics, Journal of Transport Economics and Policy, Económica (La Plata, Argentina), Southern Economic Journal, International Economic Review.

#### ACADEMIC COMMITTEES

---

- Graduate Studies Committee, Department of Economics, WVU.

- Admissions and Financial Awards, Department of Economics, WVU.
- Seminar Series, Department of Economics, WVU.
- Dean's Faculty Advisory Committee, College of Business and Economics, WVU.

#### OTHER APPOINTMENTS AND AFFILIATIONS

---

- Member of the North American Regional Science Association. Since 2002.
- Member Southern Regional Science Association. Since 2003.
- Co-Executive Director and Treasurer, Southern Regional Science Association. Since April 2006.
- Faculty Research Associate of the Regional Research Institute at WVU. Since 2003.

#### HONORS, FELLOWSHIPS, AND SCHOLARSHIPS

---

- Recognition by the College of Business and Economics, WVU, for five years of service to the College. August 2007.
- Outstanding Teacher Award, College of Business and Economics, WVU. May 2006.
- Recipient of the "William H. Miernyk Research Excellence Medal." March 2005.
- Nominated for the Outstanding Teaching Award, College of Business and Economics, WVU. March 2005.
- Richard D. and Anne Marie Irwin Fellowship, Spring 2000 - Fall 2001.
- Best Graduate Student Paper Award, "Residential choice, mobility and the labor market", Illinois Economics Association, 30<sup>th</sup> Annual Meeting, October 21<sup>st</sup>, 2000.
- List of teachers ranked as excellent by their students, ECON 402, Microeconomics II, Spring 1998 (outstanding ratings), Spring (1999) (outstanding ratings), Spring 2000.
- Langhoff Memorial Award for best grades in the core sequence. University of Illinois at Urbana - Champaign, Department of Economics, May 1998.
- Fellowship from Centro de Estudios para el Cambio Estructural (C.E.C.E.), Buenos Aires, Argentina, 1995.
- Fellowship from Inter-American Development Bank (I.A.D.B.), completion of studies Postgraduate Program in Public Policies, Instituto Torcuato Di Tella. Buenos Aires, Argentina, 1994.

March 2008